

Idaho Real Estate Education Council
Regular Council Meeting
July 16, 2008
Minutes

Pursuant to notice given, a **Regular** meeting of the Idaho Real Estate Education Council (Council) was initiated at the Commission office, 633 North Fourth Street, Boise, Idaho.

Members Present:

Beckie Kukal, Chair, Jerome
Gail Heist, Vice Chair, Boise
Donna Capurso, Member, Bonners Ferry
Maris Cukurs, Member, Idaho Falls
Jeanne Jackson-Heim, Executive Director
Andy Enrico, Commission Representative, Boise

Others Present:

Jill Randall, IAR Education Director
Jim Santangelo
Rosell Santangelo
Tamera Burns
William Burns

Staff Present:

Jesama Rosensweig, Administrative Assistant
Mandy Frary, Education Director

Call to Order: Chair Kukal called the July 16, 2008 meeting of the Idaho Real Estate Commission Education Council to order at 8:43 a.m.

Agenda: Beckie asked if there were any additions or changes to the Agenda. Maris suggested that the reorganization be added to the agenda. Beckie suggested that it be done during Council Matters.

A motion was made by Gail to approve the meeting agenda with the addition on the reorganization. Motion carried.

Minutes:

Donna stated the number needed to be added to the special consideration approval in the minutes. Motion carried.

A motion was made by Gail to approve the June 18, 2008 meeting minutes as amended. Motion carried.

License Exam Discussion: Mr. Santangelo discussed his concerns with the brokers licensing exam. He feels the exam questions are rated unfairly since one question may be scored higher or lower than other questions. Staff will follow up with the exam provider to get more information on the scoring.

Council Matters Reorganization: A motion was made by Maris to nominate Gail as Chair and Donna as Vice Chair. Motion carried.

Gail Heist was appointed Chair and Donna Capurso was appointed Vice Chair.

Review Council Goals: There was discussion on the secret auditor and what guidelines to implement. It was suggested to pay a licensee to take certain courses and submit a lengthy evaluation for the course and instructor; this will be discussed at a later date. The Broker Management course revisions will be implemented December 2008.

A motion was made by Gail to approve the Council Goals as amended. Motion carried.

IDW Expense Report: Reviewed completed 2008 IDW expense report including reproduction costs of materials. Feedback from two presenters found the material may be shorter than 4 credit hours. It was suggested to offer supplemental information for the instructors to use if they had extra time.

Course Updates: Mandy discussed the update of the prelicense courses. She suggested either having another meeting or sending to the providers to pilot and get feedback that way. There was also discussion on the Brokerage Management & BCOO course. The Commission is going to have the SME's back; Mandy and Jeanne will be the project managers for both since they will require a lot of work.

REEA Conference Feedback: Mandy discussed her experience at the REEA Conference she attended June 22-27, 2008 in Bonita Springs, Fl. She feels it is a worthwhile conference that the Education Director should attend annually.

A motion was made by Andy to authorize online CORE providers to offer the course without a proctored exam. Motion carried.

Reports: The following reports were reviewed and placed on file in the Commission office.

- License Exam Statistics Report
- Analysis of the License Base
- Budget Report
- Civil Penalty Fine Report
- Education Fund Report

Education Fund Award Budget: \$75,890.75 so far has been awarded this fiscal year and \$70,286.76 has been paid out.

Executive Session: In accordance with section 67-2345 (1) (d), Idaho Code, a motion was made by Jeanne to adjourn to executive session to consider records that are exempt from disclosure as provided in Section 9-340C(9), Idaho Code, and which records relate to the following subjects: Education Special Considerations and Instructor Special Considerations. Motion carried.

Executive Session: In accordance with section 67-2345 (1) (d), Idaho Code, a motion was made by Andy to adjourn out of executive session, submitted pursuant to Section 9-340C (9), Idaho Code. Motion carried.

Special Considerations:

08-091: A motion was made by Donna to approve Special Consideration 08-091. Motion carried.

08-092: A motion was made by Donna to deny Special Consideration 08-092. Motion carried.

08-093: A motion was made by Donna to deny Special Consideration 08-093. Motion carried.

A motion was made by Jeanne to approve the course hour change from 2 hours to 3 hours for course E0513. Motion carried.

Course Approvals: A motion was made by Andy to approve the following new and renewal course applications. Motion carried.

New

Best of the Legal Hotline

Certified Home Marketing Specialist: Positioning Properties to Compete in the Market

Creative Real Estate (Alternative Solutions)

Foreclosure Fundamentals

Investor Logic: Looking for the Benefits

Landlord-Tenant Law: Beyond the Basics (resubmission)

Law of Easements: Legal Issues and Practical Considerations

Premiums, Incentives & Gifts-3 Legs of a Wobbly Stool

Pricing Real Estate Competitively

Reasons Behind the Words: The RE-21

Understanding the REO Closing Process

Working with the Veteran Homebuyer

Renewal

Real Estate & the Multicultural Client (resubmission)

Real Estate Counseling-Residential Investment

Using the RE-22 for New Construction

A motion was made by Andy to deny the following course applications for the following reasons:

AARP Drivers Safety Program—the course content is not related to real estate brokerage practice.

Black Belt Communication—the course content is not related to real estate brokerage practice.

Contract Management System—the course promotes a specific product in violation of the Commission's *Product Promotion Policy*.

How to Run with the Big Dogs—the course application is incomplete. The course requires ARELLO certification for distance learning—the submission is not a live course.

A motion was made by Andy to adjourn the meeting at 11:50 PM. Motion carried.


Respectfully submitted,

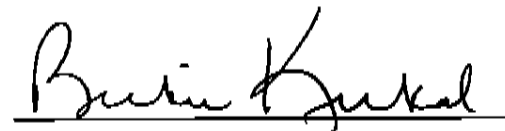
Jesama Rosensweig
Education Assistant

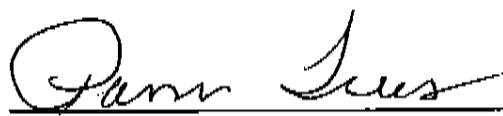
**Minutes of the Idaho Real Estate Education Council meeting held in Boise,
Idaho, on July 18, 2008 are hereby approved.**

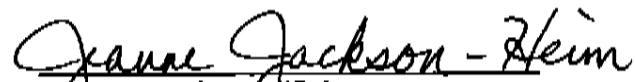

Gail Heist, Chair


Donna Capurso, Vice Chair


Maris Cukurs, Member


Beckie Kukal, Member


Pam Trees,
Commission Representative


Jeanne Jackson-Heim,
Executive Director

The next regularly scheduled meeting will be set for a teleconference on August 12,
2008.

Advise the Commission of any individuals with disabilities needing accommodation
at least three business days prior to any meeting.